

LAGOS CITY POLYTECHNIC, IKEJA
SCHOOL OF MANAGEMENT AND BUSINESS STUDIES
DEPARTMENT OF BUSINESS ADMINISTRATION
2016/2017 SEMESTER EXAMINATION

COURSE TITLE:	PRACTICE OF MANAGEMENT	NO OF	QUESTIONS : 6
COURSE CODE:	BAM 311	TIME	ALLOWED: 2HRS
FOR WHOM:	HND YR I BS	PT	INSTRUCTIONS:
ATTEMPT			ANY

FOUR QUESTIONS.

1. (a) Distinguish between centralization and Decentralisation.
 (b) Discuss five types of organisational structures.
 2. (a) Define planning
 (b) Discuss its process
 (c) List the types of plan that exist with the scope of management.
 3. (a) Define forecasting
 (b) Discuss the various techniques of forecasting.
 4. (a) Define decision making
 (b) Identify types of decision
 (c) Explain principles of decision making.
 5. (a) Write short notes on the following:
 (i) Policy (ii) Business objection (iii) Skills of a manager
 (b) Discuss the role of information in decision making.
 6. Babylon Nigeria enterprises makes three type of scanner. Advanced, Basic and Conventional.
 The table below contains each product anticipals selling price, variable cost per unit and expected monthly sales volume.
- | | | | |
|-----------------------------|----------|-------|-------|
| | Advanced | Basic | |
| Products: | | | |
| Selling price/scanner | N180 | N60 | N120 |
| Variable cost/scanner | N70 | N30 | N40 |
| Sale volume, unit per month | 1000 | 1,500 | 2,500 |
- Fixed cost are expected to be 55,000/month
- Calculate the following monthly break are application
- (a) BEP(unit) (b) BEP(N) (c) Contribution ratio.
 - (d) Discuss the characteristics of organisation.