

**LAGOS CITY POLYTECHNIC, IKEJA**  
**SCHOOL OF MANAGEMENT AND BUSINESS STUDIES**  
**DEPARTMENT OF BUSINESS ADMINISTRATION**  
**2015/2016 SEMESTER EXAMINATION**

<b>COURSE</b>	<b>DEVELOPMENT</b>	<b>TITLE: ENTREPRENEUR</b>
		<b>NO OF QUESTION: 6</b>
<b>COURSE CODE: SDV 201</b>		<b>TIME: ALLOWED:</b>
<b>2HRS</b>		

**FOR WHOM:** ND YR II      **EE**      **PT**  
**INSTRUCTIONS:**      **Answer**      **any**      **four**

**Questions**

1. What is entrepreneurship? Explain the advantages and disadvantages of entrepreneurship
  
2. Explain the various reason for business failure by a entrepreneur, and what are the qualities of a good entrepreneur.
  
3. Discuss the various ways by which an entrepreneur can analyse business opportunities and develop a credible business plan.
  
4. Discuss the various survival strategy that is available to an entrepreneur in nigeria, and how a entrepreneur conceptualise business idea.
  
5. What is Negotiation? Explain the various characteristics of a good negotiator.
  
6. Discuss time management and explain the causes of time mismanagement. How can an entrepreneur achieve an effective time management.