

**LAGOS CITY POLYTECHNIC, IKEJA**  
**SCHOOL OF MANAGEMENT AND BUSINESS ADMINISTRATION**  
**DEPARTMENT OF BUSINESS ADMINISTRATION**  
**2013/2014 FIRST SEMESTER EXAMINATION**

<b>COURSE TITLE:</b>	<b>ORGANISATIONAL BEHAVIOUR I</b>	<b>NO OF QUESTIONS:</b>	<b>6</b>
<b>COURSE CODE:</b>	<b>BAM 312</b>	<b>TIME ALLOWED:</b>	<b>2</b>
<b>HRS</b>			
<b>FOR WHOM:</b>	<b>HND YR I</b>	<b>BAM</b>	<b>PT</b>
<b>INSTRUCTIONS:</b>			
<b>ANSWER ANY</b>			

**FOUR QUESTIONS**

1. What is employee motivation? In your role as a student do you feel that you are motivated by Maslow: lower order or higher order needs, explain.
2. (a) What in your own opinion is organisational behaviour? Highlight the major components of organisational behaviour  
(b) Why is it important for a manager to study behaviour in organisation.
3. Explain communication process and what are the factors that can affect an effective communication in a typical manufacturing company.
4. (a) Discuss Adam equity theory of motivation and explain the methods of inequity reduction.  
(b) Does money motivate ALL employees under ALL conditions? Elucidate.
5. Discuss your understanding of the following:
  - (i) Projective test
  - (ii) The need to achieve
  - (iii) Locus of control
  - (iv) Authoritarianism
  - (v) Objective Behavioural test.
6. (a) Personality is unique, discuss.  
(b) Compare the control of Id, ego and superego on the behaviour of an individual.